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Q1 INTERIM MANAGEMENT STATEMENT

1 MAY 2014

This presentation/announcement may contain forward looking statements with projections regarding, among other things, the Company's strategy, revenues, earnings, trading profit, trading margin, finance costs, tax rate, capital expenditure, dividends, cash flow, net debt or other financial measures, the impact of foreign exchange fluctuations, the impact of raw material fluctuations and other competitive pressures. These and other forward looking statements reflect management expectations based on currently available data.

However actual results will be influenced by, among other things, macro-economic conditions, food industry supply and demand issues, foreign exchange fluctuations, raw material and commodity fluctuations, the successful acquisition and integration of new businesses, the successful execution of business transformation programmes and other, as of today, unknown factors and therefore actual results may differ materially from these projections.

These forward looking statements speak only as of the date they were made and the Company undertakes no obligation to publicly update any forward looking statement, whether as a result of new information, future events or otherwise.



Brian Mehigan, CFO

UNDERLYING  
SALES GROWTH

+3.3%

CONTINUING  
VOLUMES

+2.9%

PRICING

+0.4%

GROUP  
TRADING MARGIN

+40bps

- › 3.3% underlying sales growth (USG)
  - › Ingredients & Flavours +4.4% (+4.0% volume)
  - › Consumer Foods +0.2% (-0.1% volume)
- › Group trading margin up 40bps
  - › Ingredients & Flavours +60bps
  - › Consumer Foods +10bps
- › Continued investment in developing markets
- › Earnings guidance for full year reaffirmed

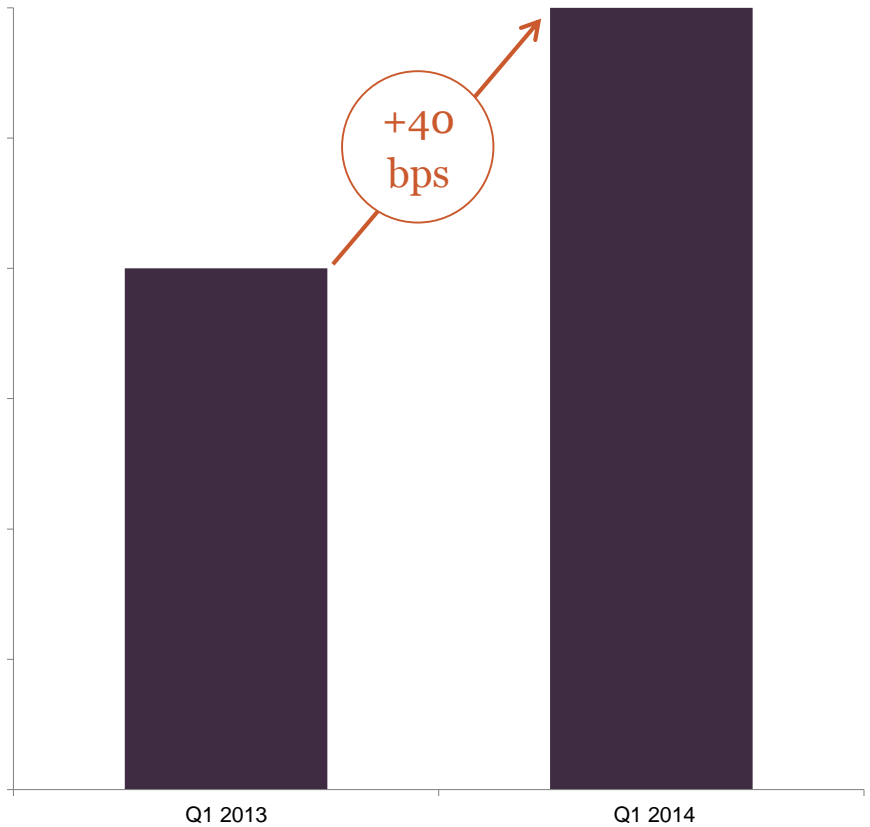
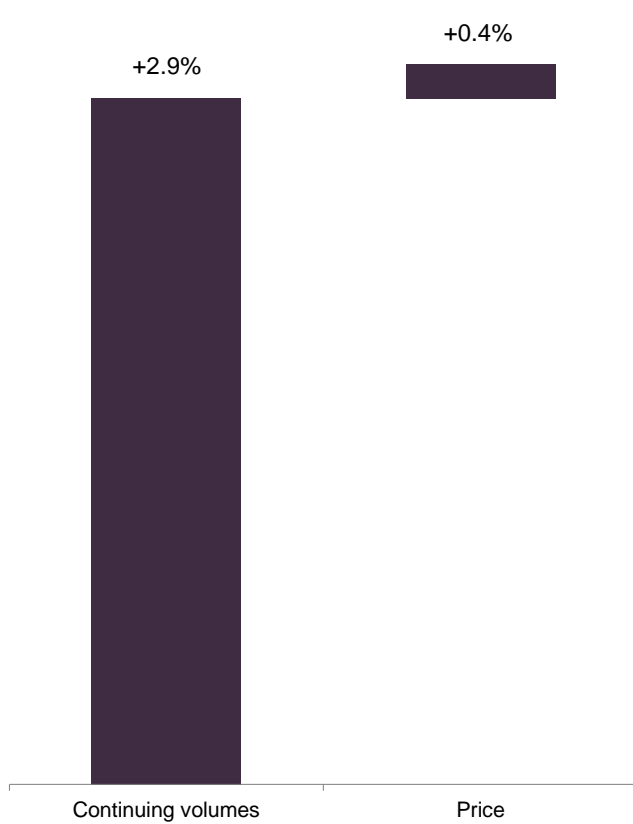


- › Satisfactory start to 2014, despite challenging conditions in some developed markets
  - › Solid growth in developing markets – in particular Asia and LATAM
- › Inflationary impact of adverse currency movements in developing markets
- › Kerry's Taste & Nutrition systems performed well
- › Functional Ingredients & Actives – outperforming market growth rates
- › Consumer foods markets (UK and IRL) remain subdued
  - › Kerry Foods' flagship brands perform well

## REVENUE GROWTH ANALYSIS

## TRADING MARGIN %

Underlying Sales Growth +3.3%

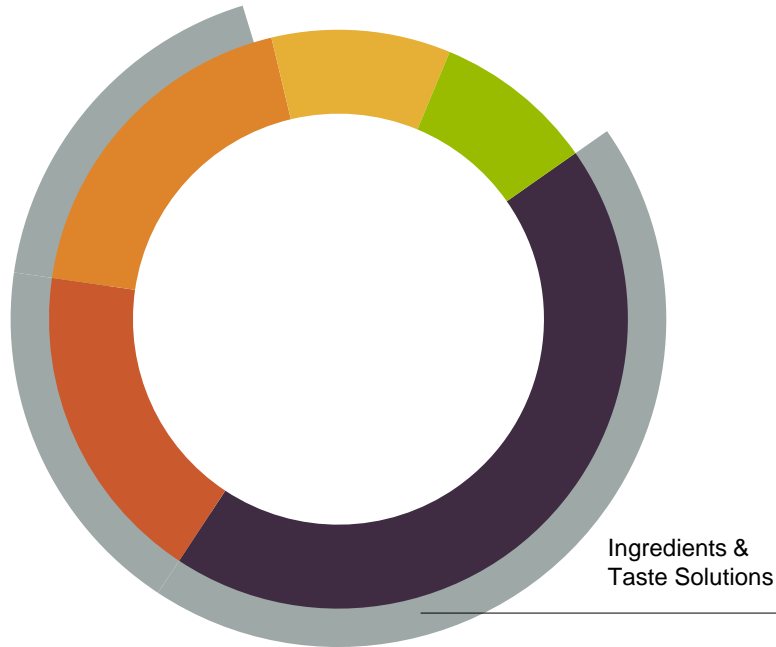


## GROWTH

Revenue	+4.4%*
Trading margin	+60bps

- › Good market development in all regions
- › Continuing volumes +4.0% and pricing +0.4%
- › Strong operational performance contributing 60bps margin improvement
- › Good underlying growth in Americas despite weather impact in North America
- › EMEA markets stable – improved performance relative to Q1 2013
- › Excellent performance in Asia – particularly in nutritional sectors
  - › Nantong investment in China
  - › Aus/NZ more competitive landscape
- › Continued growth in pharma sector and foodservice channel

## REVENUE BY TECHNOLOGY\*



- Savoury & Dairy **44%**
- Beverage **19%**
- Cereal & Sweet **18%**
- Pharma/Functional Ingredients **10%**
- Regional Technologies **9%**

## CONTINUING VOLUME GROWTH

Americas	+4.0%
EMEA	+1.0%
Asia-Pacific	+10.8%
<b>Total</b>	<b>+4.0%</b>



## GROWTH

Revenue	+0.2%*
Trading margin	+10bps

- › Continuing volumes (0.1%) and pricing +0.3%
- › Operational improvement contributed 10bps margin growth
- › Increased market fragmentation in response to consumer trends
  - › Discounter and P/L offerings continue to grow
- › Encouraging growth of Kerry Foods' priority brands – Richmond, Mattessons, Cheestrings, Dairygold
- › Good growth in customer branded spreads in UK
- › UK pastry markets more competitive
- › Flat chilled ready meals marketplace
- › Continued recovery in frozen meals sector

REVENUE



+3.3%  
Underlying Sales Growth

CONTINUING VOLUMES



+2.9%

PRICING



+0.4%

TRADING MARGIN

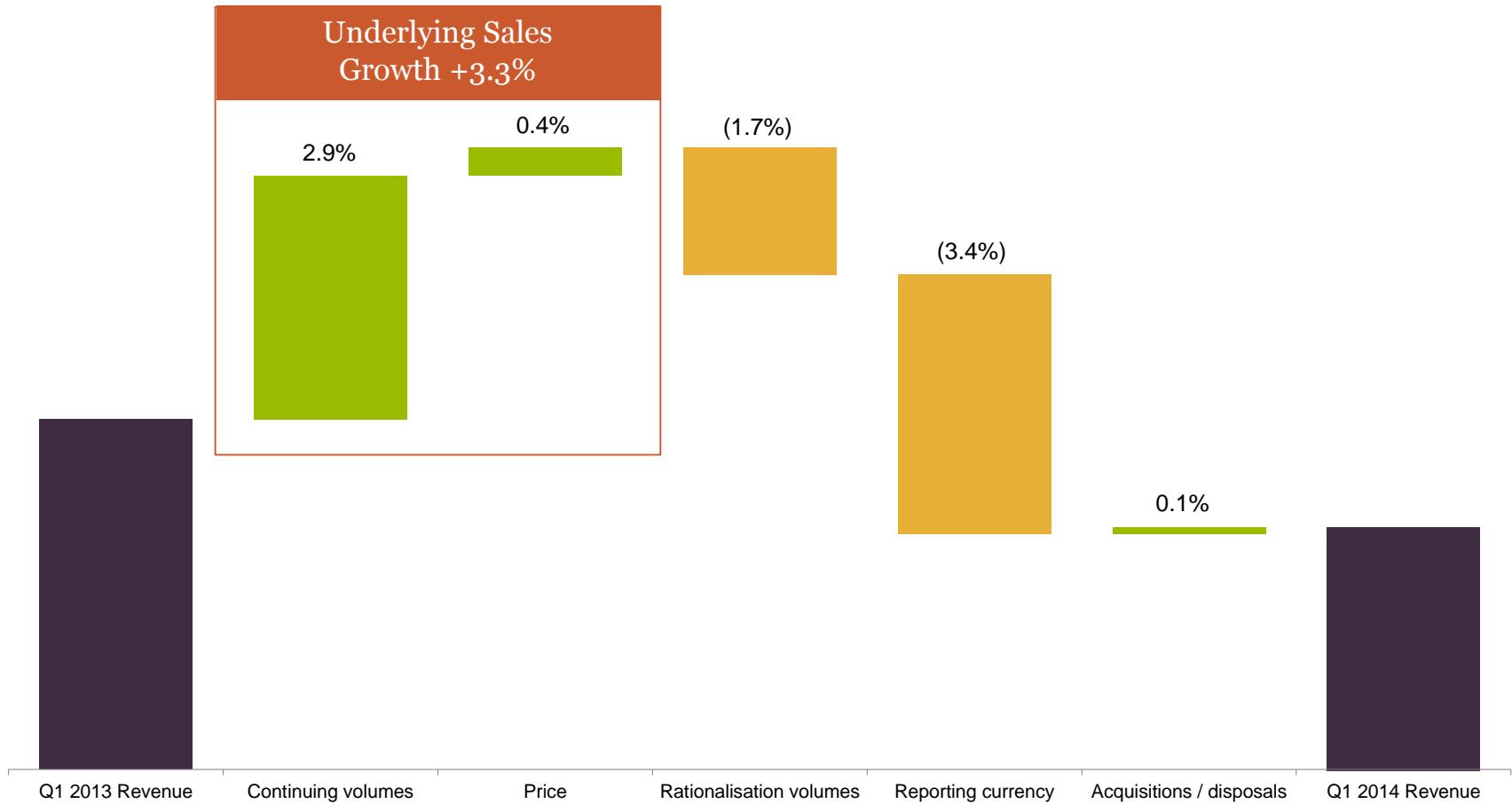


+40bps

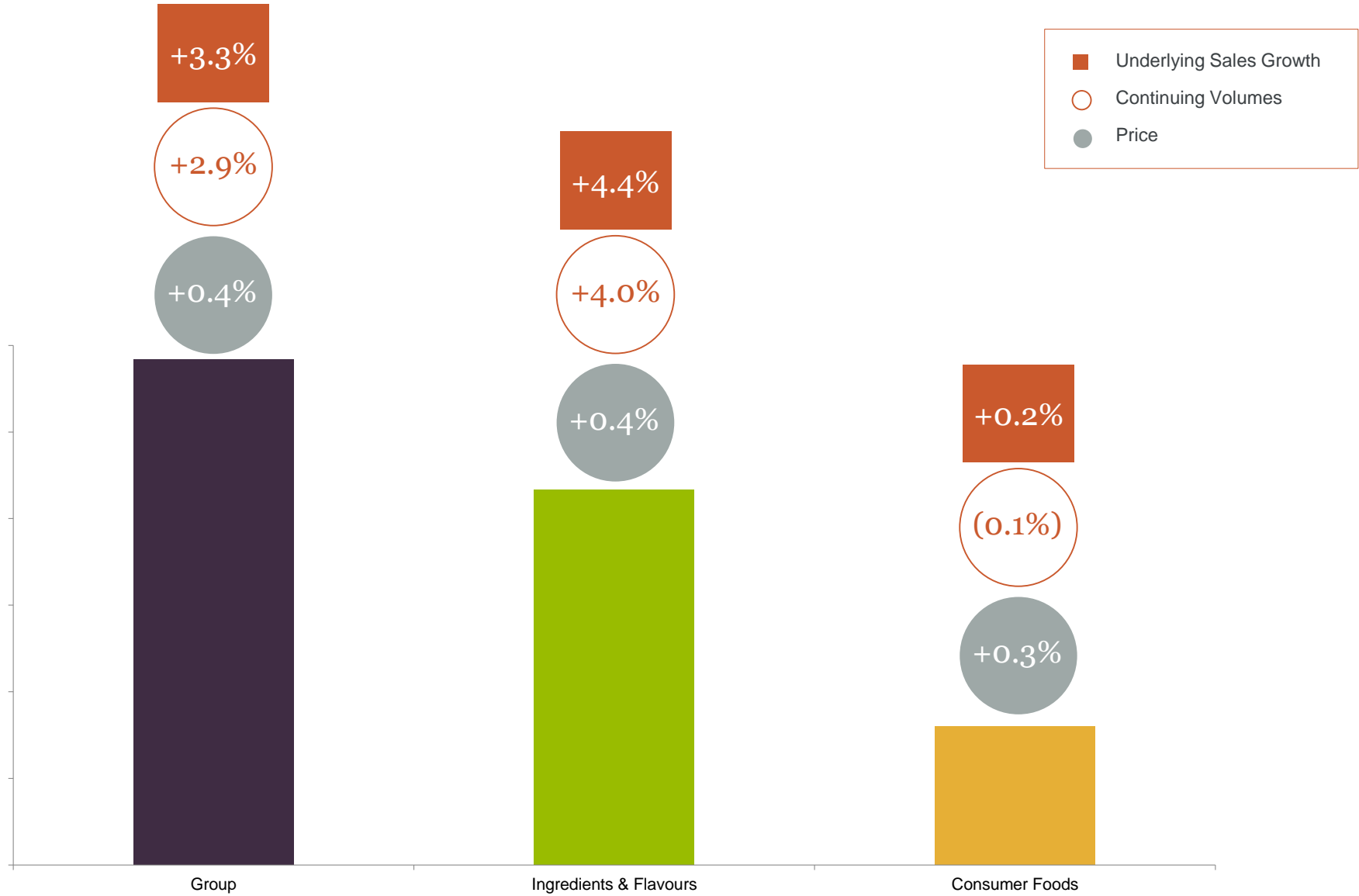
NET DEBT



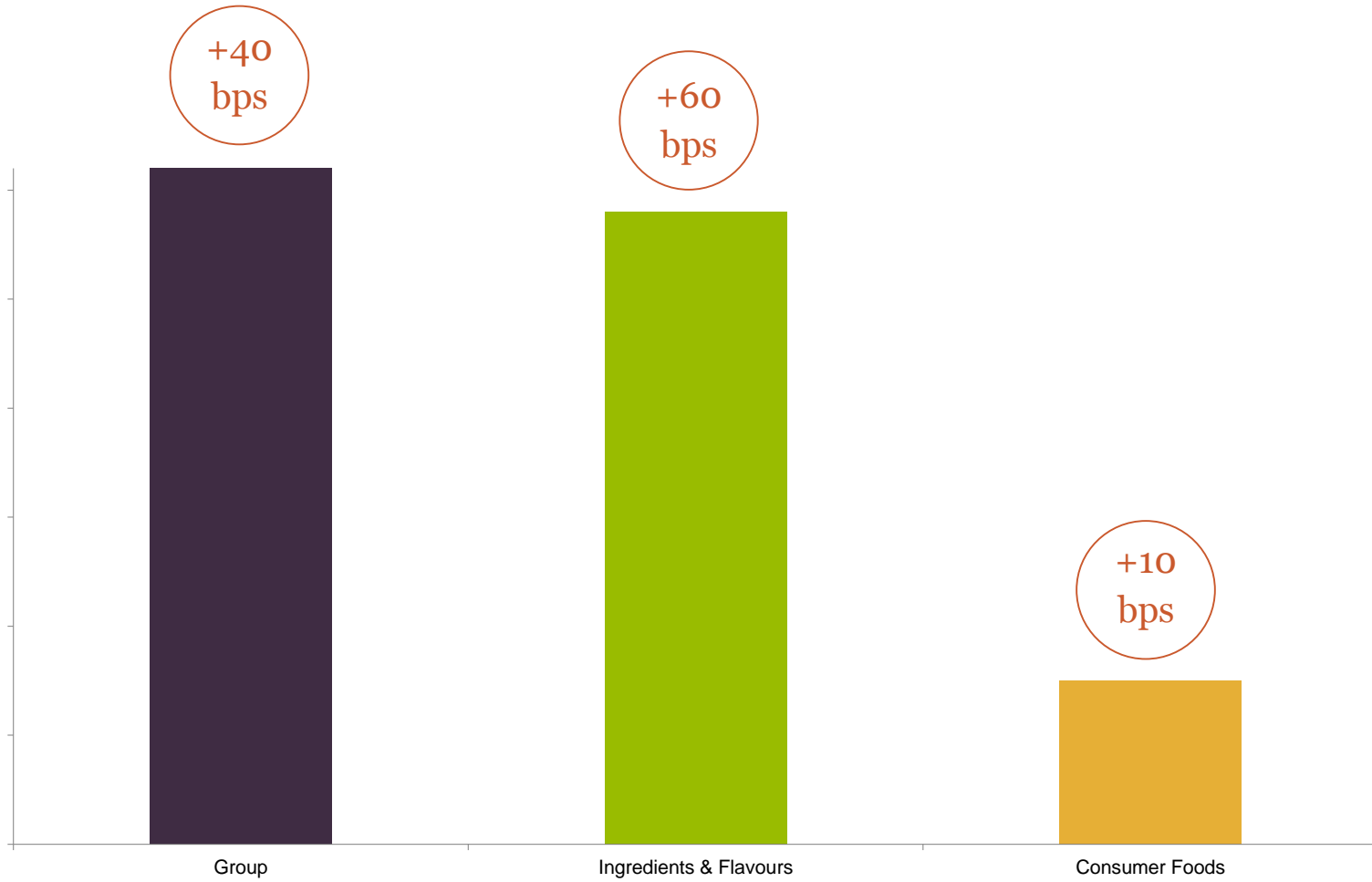
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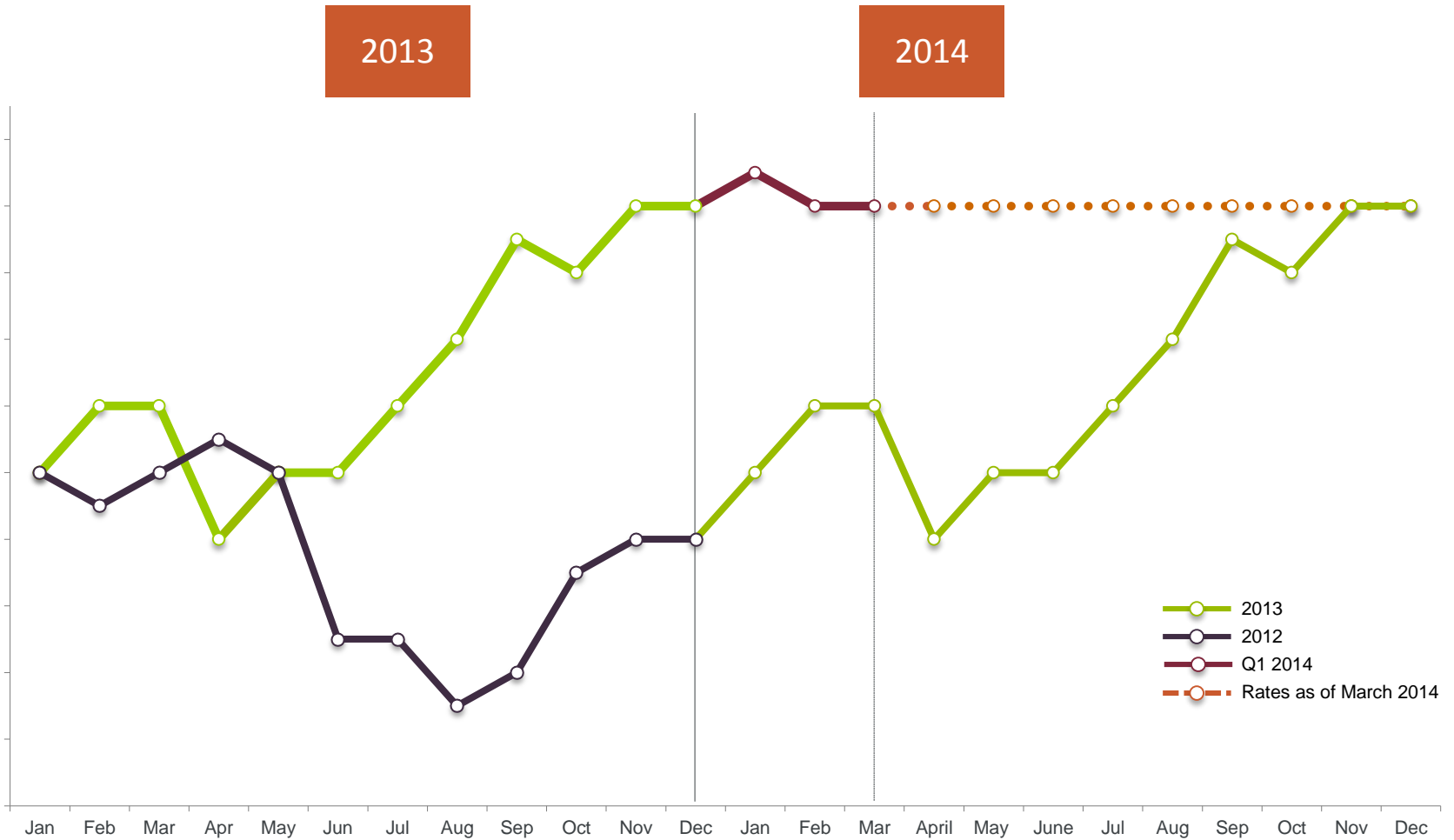


# UNDERLYING SALES GROWTH ACROSS ALL BUSINESSES



○ Margin Progression





% change	Q1 2014 (3.4%)
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- › Satisfactory start to year – USG momentum maintained
- › Significant currency related headwinds
- › Further development of Taste & Nutrition platforms
- › Excellent progress in nutritional segments in developing markets
- › Continued development of beverage technologies
- › Expansion of Foodservice platforms – all regions
- › EMEA business enablement continues
- › Establishment of high quality Kerry Foods business model
  - › Review of underperforming businesses continuing

**The Group expects to achieve 6% to 10% growth in adjusted earnings per share\* in 2014, as previously guided**



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